

How your success fee is calculated – fairly, every time



Order Value

Every order you place with a member retailer is captured automatically the moment it happens – no invoicing step required. It's the earliest signal of your trading activity, and the starting point for every fee calculation.

Automatic – no invoicing needed



Invoice Value

Once invoicing is active, the confirmed invoice value – the amount actually billed – becomes the basis for your success fee. If it is a proper indicator, it always takes over from order value as soon as it is available.

Used once invoicing is live and is the proper indicator

Smooth billing at sign-up – never pay before you join



Sign Mid-Quarter

Join on 14 August? Your first invoice covers only 14 August – 30 September – a short Adjustment Period, pro-rated for the exact number of days you were a member. You never pay for time before you joined.

Example: join 14 Aug – billed 14 Aug–30 Sep



Standard Quarterly Cycle

From the next full quarter on, every member is billed on the same fixed calendar grid – Q1 Jan–Mar, Q2 Apr–Jun, Q3 Jul–Sep, Q4 Oct–Dec. One shared calendar for everyone, however you joined.

Same calendar for every member

Your price is confirmed on your success basis



Your price is confirmed after 18 months, never a surprise

- Your rate starts as an estimate based on expected order volume, so you can start trading immediately – no waiting for a final number.
- After at least 18 months, that estimate is confirmed against your actual activity and locked in as your final rate.
- The lock always lands on the next quarter-end on or after your 18-month anniversary – 31 Mar, 30 Jun, 30 Sep or 31 Dec.
- So, your lock date is never earlier than 18 months, and rarely more than a quarter later – typically **18 to 21 months** after joining.
- If estimate and actual activity differ, one true-up invoice or credit note settles it at the lock date – no ongoing adjustments after.

Your tier upgrades with you – automatically



Automatic tier upgrades – never paying yesterday's rate

- Each membership tier covers an expected order-volume range – for example, Growth up to CHF 10M.
- Cross into the next tier's range and you're moved automatically – no request or paperwork on your side.
- The move takes effect at the end of the calendar quarter in which you crossed the threshold – never sooner, never later.
- Example: cross **CHF 10M** in May – stay on your rate through Q2 – the new tier applies from **1 July**.
- From that date, your new rate applies to **your entire order/invoice value** – never blended with the rate you paid before.
- You're always notified in advance, so there are no surprises on your invoice.

Grow fast, ease your cash flow — automatically



A growth rebate that eases your cash flow while you scale

- Grow your order value by 15% or more from one quarter to the next, and you automatically get 50% off your next quarter's fixed membership fee — nothing to apply for.
- Example: order value grows from **CHF 2,228,237** to **CHF 2,900,000** — a +30% jump. That earns 50% off the next quarter's fee: **CHF 1,498.50 back**.
- It only ever applies to your **fixed membership fee** — your variable success-fee rate never changes.
- Think of it as a cash-flow boost while you scale: it eases what you pay quarter to quarter during your first 18–21 months, when growing fast cost the most.
- It's a timing benefit, not a permanent discount — any rebates you receive are settled at your price lock, so your total fees stay consistent with your plan.

Everything included, always up to date



Membership Package content and added value

- One flat fee plus a single success fee – unlimited relations & message types
- Digital Product Passport module: included in every tier (value 10' CHF/year)
- Product Store: included from Manual tier and up (value 5' CHF/year)
- All Btwentyfour Products included (value 15' CHF/year)
- All Added value services included (value 5' CHF/year)
- Growth membership package includes Standard User Support (value 24' CHF/year)
- Premium membership package includes Plus User support (value 48' CHF/year)
- Enterprise membership package includes Premium User support (value 60' CHF/year)
- All external Partner products or services (non Btwentyfour products or services) are not included in any membership package